Vol. 08 No. 01 April 2023 Pages: 27-38 P-ISSN: 2477-4804 E-ISSN: 2686-3804



Curriculum Reform in Brazilian Secondary Education: Creating Global Citizens

Murillo de Oliveira Dias¹

Fundação Getulio Vargas - Praia de Botafogo 190, Rio de Janeiro, Brazil¹

Received: 04-01-2023 | Revision: 26-01-2023 | Accepted: 12-02-2022 | Published: 28-03-2023 DOI: https://doi.org/10.22219/jiko.v8i01.24226

Abstract

Teaching people how to read, write, and count in a globalized and multicultural society is no longer sufficient. Skills like respecting one another, combating racism, prejudice, and intolerance, and learning to address local and global problems have become critical. UNESCO's Global Citizenship Education (GECD) initiative has faced criticisms for promoting secular values over religious ones and being too individualistic at times. Therefore, this article proposes improvements to GECD, including the introduction of new knowledge areas such as Negotiation, Social Justice, Brazilian and Global Culture, Values and Perceptions, Brazilian and Global Institutions, Conflict Resolution, Respect, and Tolerance. The objective is two-fold: to reform the GECD curriculum by presenting a new course on Global Education and Citizenship adapted to the Brazilian educational context and to reform the Brazilian National Common Core Curriculum (BNCC) for secondary education.

Keywords: Global Citizenship Education; UNESCO's initiative; Brazilian National Common Core Curriculum



Copyright (c) 2022 Murillo de Oliveira Dias | This work is licensed under a Creative Commons Attribution-ShareAlike 4.0 International License.

^{*}Corresponding author: agenda.murillo@gmail.com

Introduction

More and more people worldwide realize how important Education is to make Human Rights a reality. For instance, the United Nations Educational, Scientific, and Cultural Organization (UNESCO) promotes Global Citizenship Education (GCED), a program focused on Education and constructing a more peaceful, tolerant, inclusive, and antiracist society that combats inequality. Despite the principles outlined in the UNESCO-adopted Universal Declaration of Human Rights, the Brazilian Ministry of Education's Law of Guidelines and Bases of Education (Law of Guidelines and Bases of National Education, 1996) does not feature any GECD courses in its secondary education curriculum.

The fact is that GECD, in its current format, has its efficacy compromised because: (a) it is not a long-term course – values take time to be absorbed; (b) it does not encompass local and religious values, focused on secular values; (c) it does not provide the knowledge areas of conflict resolution, negotiation, global and local institutions, values and perceptions, for instance. Therefore, this article presents a proposal for curriculum reform on GCED, adapted to the Brazilian educational scenario, to be adopted further in the Brazilian Secondary Education curriculum, as described in the upcoming sections.

In addition, this work complies with Article 26 of the Universal Declaration of Human Rights (UN, 2022a) states that "Everyone has the right to Education. Education shall be free, at least in the elementary and fundamental stages. Elementary Education shall be compulsory." (p.1). Dias (2022) addressed the issue of fundamental (or elementary) education. This article gives sequence to the previous work on proposing a curriculum reform in the Brazilian Secondary Education curriculum, the unit of analysis.

Moreover, this work also suggests adding an unprecedented required course titled *Educação Global e Cidadania* (Global Education and Citizenship), suited to the Brazilian educational context and culture, which will be described in the following sections. Thus, this article incorporated UNESCO's Education 2030 Agenda and Framework guidance, mainly Target 4.7 of the Sustainable Development Goals (SDG 4 on Education), which is intended to promote gender equality in education, outlined as follows:

Ensure that all learners are provided with the knowledge and skills to promote sustainable development, including, among others, through Education for sustainable development and sustainable lifestyles, human rights, gender equality, promotion of a culture of peace and non-violence, global citizenship and appreciation of cultural diversity and culture's contribution to sustainable development. (UN, 2022b)

Still according to Gioia and Pitre (1990), the article's contribution regarding originality is *incremental* because it adds a new course to the existing curriculum without removing any other, and regarding utility is *practically useful* because this research could be the base for new regulations over the secondary education BNCC standards. Brazilian education, nevertheless, abides by the Article 205 from the Federal Constitution 1988:

_

¹ In Brazil, Secondary Education is named *Ensino Médio* (Middle Education)

Education, a right of all and a duty of the State and the family, will be promoted and encouraged with the collaboration of society, aiming at the full development of the person, their preparation for the exercise of citizenship, and their qualification for work (Federal Constitution, 1988).

Education, a right of all and a duty of the State and the family, will be promoted and encouraged with the collaboration of society, aiming at the full development of the person, their preparation for the exercise of citizenship, and their qualification for work (Federal Constitution, 1988)..

1. Method

The paradigm of this study is social constructivism and interpretivism (Creswell, 2014). Theoretical background of this study is qualitative in nature. This study utilized inductive reasoning and interpretative approaches based on different methodologies and tactics, such as direct involvement and archival research, with the unit of analysis being the Brazilian Standard National Curriculum Base under current laws and norms. In the following parts, an alternate curriculum for secondary education is suggested after a thorough examination. The premise is that a worldwide peace culture based on human rights, tolerance, and respect would emerge without the Secondary education curriculum's Global Education and Citizenship course.

2. GECD Principles and Standards

Global Citizenship Education (GCED) is a form of civic and equitable learning that engages students in efforts that solve social, political, economic, or environmental global concerns. The two main components of GCED are "global consciousness," which is the ethical or moral element of international concerns, and "global competences," which are skills aimed to enable students to participate in creating and improving the world. These factors have resulted in the evolution of a more global and inclusive approach to education. (UN, 2022)

Global Citizenship Education (GCED) follows the Plan of Action for the third phase (2015–2019) of the World Program for Human Rights Education (UN, 2014) that also promotes the standards and general principles for human rights education, such as the Universal Declaration of Human Rights, encompassing three dimensions: (a) Knowledge and skills; (b) Values, attitudes and behavior; (c) Action — taking action to defend and promote human rights. (UN, 2014, Item 5, p.3)

3. GECD: New Imperialism?

Global Citizenship Education (GCED) faces waves of criticism (Sigal, 2009; Davies, 2014; Eurydice, 2012; Helen, 2013; Schattle, 2008; Abdi & Schultz, 2008), summarized as follows: (a) the model of Global Citizenship is actually a model of European Citizenship, therefore, "key intersections between the local and global now demand a radical rethink of how we understand citizenship education." (Davies, 2014, p.1); (b) citizenship education does not address sensitive issues such as conflict management (Schattle, 2008; Dias. et al., 2022); (c) GECD faces the dangers of exacerbated

nationalism (Davies, 2014); (d) secular values substituting religious values (Schattle, 2008; Davies, 2014; Eurydice, 2012); (e) the lack of tools for conflict resolution, such as Negotiation (Dias. et al., 2022); (f) GCED would represent a "new imperialism" (Abdi & Schultz, 2008; Andreotti, 2006); (g) GCED promotes individualism (Davies, 2014; Andreotti, 2006).

Table 1. GCED's main knowledge areas, competences, domains and attributes.

Knowledge Areas	Competences	Domains	Attributes
(i) human rights education (ii) sustainable development, (iii) peace education (iv) education for international and intercultural understanding	(a) understanding of multiple levels of identity, transcending religious, ethnic or other differences; (b) deep knowledge of global issues and universal values such as justice, equality, dignity and respect; (c) Cognitive skills to think critically, systemically and creatively; (d) Non-cognitive skills, including social skills such as empathy and conflict resolution, and communication skills and aptitudes for networking and interacting with people; finally, (e) Behavioral skills to find global solutions to global challenges.	(i) behavioral (ii) cognitive (iii) socio- emotional	(i) Informed and critically literate; (ii) Socially connected and respectful of diversity (iii) Ethically responsible and engaged.

After careful content analysis of the existing literature, evidence suggests that GECD criticisms do not invalidate the course but rather encourage vigilance over its content's applicability to local conditions and the incorporation of new knowledge areas, which is precisely this study's objective. Therefore, this article proposes including additional knowledge areas to improve GECD. As a result, the new course is named *Educação Global e Cidadania*, introduced in the following section. (Dias. et al., 2022)

4. Educação Global E Cidadania

According to Dias (2022), Educação Global e Cidadania accepts all of the GECD's complaints as genuine. However, the new course considers answers to all of GECD's objections, such as the inclusion of eight new knowledge areas, such as (v) Negotiation; (vi) Social Justice; (vii) Brazilian Culture, Values and Perceptions; (viii) Global Culture, Values and Perceptions; (ix) Brazilian Institutions; (x) Global Institutions; (xi) Conflict Resolution, (xii) Respect and Tolerance, summarized in Table 2:

Rationale for the inclusion of eight Knowledge Areas

Table 2 shows the four original GECD knowledge areas (i) to (iv), plus eight new knowledge areas (v) to (xii). *Negotiation* knowledge area (v) is related to all skills, domains, and attributes, as it is also a diplomatic art for resolving disputes. Therefore, negotiation should be included as a knowledge domain in Global Education and Citizenship. Furthermore, negotiation is a missing tool for GECD because it provides the necessary skills to overcome conflicts and has been widely studied over the past decades (Kissinger, 1969; Raiffa, Richardson & Metcalfe, 2002; Rubin & Brown, 1975; Pruitt, 1981; Acuff, 1993; Fisher, Ury & Patton, 1981; Salacuse, 2003, 2006; Lax & Sebenius, 1986; Shell, 2006; Dias, 2016; Schatzki & Coffey, 1981; Bazerman & Moore, 1994; Neale & Northcraft, 1991; Thompson, 2001; Moore and Woodrow, 2010; Cohen, 2007; Patton, 2012).

Multiple approaches, such as role-play simulations, are typically used to teach Negotiation (Dias, M. O. & Teles, 2018; Dias, M. Navarro, and Valle, 2013, Dias, M. et al., 2014; Dias, M. et al., 2013; Dias, M. et al., 2015; Dias, M. Paradela, Dias, M.; Assis; Oliveira, J.; Fonseca, R., 2019; Dias, M., Teles, and Duzert, 2018; Dias, M. & Duzert, 2018; Dias, M. O. & Navarro, 2017; Dias, M. & Davila, 2018; Dias & Duzert, 2017; Aylmer & Dias, M. 2018; Dias, M. 2018; Dias & Navarro, 2018; Dias, M. and Falconi, 2018; Dias, M. 2018; Dias, M. & Navarro, 2018 Dias, M. 2019, 2019a; Dias, M. and Lopes, 2019, 2019b). According to Novak (2000), (vi) Social Justice is defined as a social habit of justice which is the foundation for social order (p.11). Consequently, it should also be included as a knowledge area in Global Education and Citizenship. Social Justice is connected to (vii) to (xii). (vii) Brazilian Culture, Values, and Perceptions, and (viii) Global Culture, Values, and Perceptions are justified by the requirement of gaining knowledge of local and international cultures, values, perceptions, and heritages, not merely as historical facts, commemorative dates disconnected from the reality, with an emphasis on Brazilian culture. (ix) Brazilian Institutions and (x) Global Institutions allude to the learning objective of grasping the operation of Brazilian and Global institutions, such as the Executive, Legislative, and Judicial Powers for instance. (xi) Conflict Resolution should be included in Global Education and Citizenship as a knowledge topic since differences exist and conflict is a regular occurrence. Bullying, for instance. Therefore, children should attempt from early life how to handle disagreements and understand what alternative dispute resolution processes, such as mediation, arbitration, and conciliation, amongst others. (xii) Respect and Tolerance should be included as a knowledge topic in Global Education and Citizenship since they are the most essential values for the development of a global citizen. According to the Cambridge Dictionary (2022), Respect is "a good sentiment or action expressed towards someone or something deemed valuable or held in high respect or regard. It gives a feeling of respect for desirable or important qualities." Tolerance means tolerating whatever one disagrees with, such as an action, a concept, an item, or a person. (Murphy, 1997). Both are universal values that should be acquired independently but also incorporated with all the other knowledge domains once they overlap and are interrelated. (Dias. et al., 2022).

Table 2.	Inclusion	of eight new	knowledge areas

Knowledge Areas	Competences	Domains	Attributes
(i) human rights education	(a) understanding of	(i) behavioral	(i) Informed and
(ii) sustainable	multiple levels of identity,	(ii) cognitive	critically literate
development,	transcending religious,	(iii) socio-	(ii) Socially connected
(iii) peace education	ethnic or other differences;	emotional	and respectful of
(iv) education for	(b) deep knowledge of		diversity
international and	global issues and		(iii) Ethically
intercultural understanding	universal values such as		responsible and
(v) Negotiation	justice, equality, dignity		engaged.
(vi)Social Justice	and respect;		
(vii) Brazilian Culture,	(c) Cognitive skills to		
Values and Perceptions	think critically,		
(viii) Global Culture,	systemically and		
Values and Perceptions	creatively;		
(ix) Brazilian Institutions	(d) Non-cognitive skills,		
(x) Global Institutions	including social skills such		
(xi) Conflict Resolution	as empathy and conflict		
(xii) Respect and Tolerance	resolution, and		
	communication skills and		
	aptitudes for networking		
	and interacting with		
	people; finally, (e)		
	Behavioral skills to find		
	global solutions to global		
	challenges.		

Educação Global e Cidadania: Integration

How could *Educação Global e Cidadania* be inserted into the context of Brazilian secondary education? Two ways: first, as a *mandatory course* (general basic formation), within the 600-hour workload; second, as an *elective course* (formative itineraries), within the 400-hour workload.

Due to the flexibility proposed by Law 13.415 from 16 February 2017 (Law 13415, 2017), who altered Article 24 from LDB (Law of Guidelines and Bases of National Education, 1996), allowing a redistribution of classes workload within the secondary education, as aforementioned, the choice for the insertion of Educação Global e Cidadania was as an elective course (formative itineraries), with some advantages: (i) the course has no workload restrictions, and therefore, should be adapted regional scenarios, while the mandatory courses are restricted to BNCC; (ii) there is no need for subtracting workload from mandatory courses to accommodate Educação Global e Cidadania.

Therefore, *Educação Global e Cidadania* should be situated within the 400-hour workload as a formative itinerary (elective course), with the course workload from 80 h (minimum) and 160 h (acceptable) per year (corresponding approximately to 20 to 40 percent of the formative itinerary workload). Once BNCC works in collaboration with national bodies in the area (Dias. et al., 2022). States' Education Secretaries from 27

states, Municipal Education Secretaries from 5,570 municipalities, there is enough room for adaptation to local scenarios and for course improvements.

5. Conclusions

The purpose of this study was to explore Brazilian Secondary Education. It has recommended a groundbreaking modification to the Standard National Curriculum Base (BNCC) by including *Educação Global e Cidadania*. This course is designed to fulfill the ever-increasing need to modernize Brazilian Education, given the ever-increasing need for higher-quality education policy development under Article 26 of the Universal Declaration of Human Rights (UN, 2022).

Some criticisms and ramifications about the GCED are outlined as follows: GCED advocates individualistic principles, secular values, and a single culture that disregards local customs, values, and culture. The criticism, however, is addressed at GCED as a specific course. Several proposals are necessary for resolving the provided objections against GCED. First, the antithesis of the GCED principles, ethnocentrism, promotes individualistic ideals. Consequently, individualistic conduct should be countered by emphasizing collectivist principles and avoiding ethnic nationalism, synthesized in the new *Educação Global e Cidadania* proposal (see Table 5).

Concerning problem (a) secular vs. religious principles, the GCED should be replaced with courses such as religious education and honoring local culture. Regarding complaint (b) regarding creating a common culture that disregards local customs, values, and culture, the GCED program must include local culture. Otherwise, the course will be another "foreign" course. Therefore, Global Education and Citizenship, the Brazilian version of GCED, included eight more knowledge domains: negotiation, conflict resolution, respect, and tolerance. Without the inclusion of Brazilian values, culture, views, and institutions, the GCED course is not inclusive. The GCED program should thus address the fundamental premise of cultural inclusivity. Otherwise, it may be called "new imperialism."

The study has implications for a number of fields of study, including (a) Brazilian education (Arajo, C.; Dias, M., 2022; Dias, M., 2019d; Dias, 2019c); (b) Brazilian culture and negotiations (Dias et al., 2022; Dias, 2019; Dias, M., 2016); and (c) virtual education (Dias, M., Teles, A., 2022; Dias, (d) cooperative societies in Brazil (Dias, M., 2018); (e) retail business (Dias, M., Falconi, D., 2018); (f) generational conflicts (Dias, M., and Aylmer, R., 2018); (g) Government negotiations and privatization (Teles, A., Dias, 2022); (h) cooperation in Game Theory (Dias, M., Pereira, L., & Vieira, P., Pan, J., 2022), among others.

This study examined the Brazilian Secondary Education, including the Educação Global e Cidadania course, according to (BNCC, 2022), which is advocated by future study (Ensino Superior). Additionally, future scholars are invited to study the following hypothesis: the higher the grades in Educação Global e Cidadania, the lower the violence rates. Furthermore, future research should additionally study the Global Education and Citizenship course as an independent, moderator, or mediator variable. Finally, future studies are encouraged to provide a detailed course schedule, teaching materials and notes on Educação Global e Cidadania.

Funding: This research received no specific grant from any funding agency in the public, commercial, or not-for-profit sectors.

Competing Interests: The authors declare that they have no competing interests.

Authors' Contributions: All authors contributed equally to the conception and design of the study

6. References

- Abdi, A. and Shultz, L. (eds.) (2008) Educating for Human Rights and Global Citizenship. *State University of New York Press*.
- Acuff, F. L. (1993). How to negotiate anything with anyone anywhere in the world. Dartnell Corporation. American Management Association.
- Andreotti, V. (2006). Soft vs. Critical Global Citizenship Education', Policy and Practice:

 A development Education Review.

 https://www.developmenteducationreview.com/issue/issue-3/soft-versus-critical-global-citizenship-education
- Bazerman, M. H., & Moore, D. A. (1994). Judgment in managerial decision making. Wiley.
- Ben-Porath, Sigal (2009) Citizenship under Fire: Democratic Education in times of conflict. Princeton University Press
- BNCC (2022) Base Nacional Comum Currricular (BNCC).Retrieved on 27 November 2022 from http://basenacionalcomum.mec.gov.br/images/BNCC_EI_EF_110518_versaofi nal_site.pdf
- Brasil (1988) Federal Constitution 1988. Retrieved on 26 November 2022 from https://www.planalto.gov.br/ccivil_03/constituicao/constituicaocompilado.ht m
- Brasil (1996) Law of Guidelines and Bases of National Education. Retrieved on 26 November 2022 from https://www.planalto.gov.br/ccivil_03/leis/l9394.htm
- Brasil (2017) Law 13.415 from 16 February 2017. Retrieved on 26 November 2022 from http://www.planalto.gov.br/ccivil_03/_Ato2015-2018/2017/Lei/L13415.htm
- Cohen, Herb (1980). You can negotiate anything. Banthan Books.
- Creswell, J. W. (2014). A concise introduction to mixed methods research. SAGE publications.
- Davies, Lynn (2014) Unsafe Gods: Security, Secularism and Schooling. IOE/Trentham Development Education Review, 3.
- Dias, M. (2012). Two Case Studies on how to Deal Effectively with Fixed plus Variable Costs Contracts. International Journal of Business and Management Studies, 1(3), 505-515. https://www.doi.org/10.6084/m9.figshare.7832288
- Dias, M. (2018) Evolution of Cooperative Societies in Brazil. International Journal of Community and Cooperative Studies, 6(4), 1-11. https://www.doi.org/10.6084/m9.figshare.7834688
- Dias, M. (2018b). Heineken Brewing Industry in Brazil. International Journal of Management, Technology and Engineering, 8(9), 1304-1310. https://www.doi.org/16.10089/IJMTE2156

- Dias, M. (2019). People, Process, and Substance: Current Definitions on Negotiation. International Journal of Commerce and Economics, 1 (3), 1-9. https://www.doi.org/10.13140/RG.2.2.15836.95360
- Dias, M. (2019b). Brazilian Legislation on Executive Power: Provisory or Permanent Measures?
- Dias, M. (2019c). Is it Worth Competing at the Bargaining Table? Global Scientific Journals, 7(9), https://www.doi.org/10.13140/RG.2.2.11557.45288
- Dias, M. (2019d). Teaching Materials: Role Play Simulation On Individual Business Debt Collection In Brazil. Global Scientific Journals, 7(8). https://www.doi.org/10.11216/gsj.2019.08.26134
- Dias, M. et al. (2014). Dudalina S/A: Case Study on How to Overcome Succession Barriers on a Brazilian Family Business. Business and Management Review, 3(12). https://www.doi.org/ 10.6084/m9.figshare.7834748
- Dias, M. et. al. (2014). Domestic Workers' Rights in Brazil: Improvement of Labor Regulation. Humanities and Social Sciences Review, 3(2). https://www.doi.org/10.6084/m9.figshare.7834745
- Dias, M., (2016). Factors Influencing the Success of Business Negotiations in the Brazilian Culture (Doctoral Thesis). ESC Rennes
 School of Business, France,
 https://www.doi.org/10.13140/RG.2.2.18660.22407
- Dias, M., and Aylmer, R. (2018) Are the generational interactions in the Brazilian workplace different from other countries? Global Journal of Human Resource Management, 6(1). https://www.doi.org/10.6084/m9.figshare.7834634
- Dias, M., Falconi, Davi. (2018), The Evolution of Craft Beer Industry in Brazil. Journal of Economics and Business, 1(4). https://www.doi.org/10.31014/aior.1992.01.04.55
- Dias, M., Lopes, R. (2020) Will the COVID-19 Pandemic Reshape our Society? EAS Journal of Humanities and Cultural Studies (EAS J Humanit Cult Stud). 2(2). https://www.doi.org/10.36349/EASJHCS.2020.V02I02.013
- Dias, M., Lopes, R., Teles, A. (2020) Will Virtual Replace Classroom Teaching? Lessons from Virtual Classes via Zoom in the Times of COVID-19. Journal of Advances in Education and Philosophy, 4(5), https://www.doi.org/10.36348/jaep.2020.v04i05.004
- Dias, M., Teles, A. Duzert, Y. (2018) Did Embraer Succeed In Adopting The International Financial Reporting Standards (IFRS) In Brazil? European Journal of Accounting, Auditing and Finance Research, 6(2). https://www.doi.org/10.6084/m9.figshare.7834637
- Dias, M., Teles, A., Duzert, Y. (2018) Will Boeing Succeed with the Embraer Acquisition Operation, Despite the Brazilian Federal Government Golden Share Veto? International Journal of Business and Management Review, 6(2). https://www.doi.org/10.6084/m9.figshare.7834718
- Dias, M., Teles, A. (2022) Did Virtual Replace Classroom Teaching? Lessons Learned after COVID-19. Journal of Advances in Education and Philosophy (JAEP), 6(11), https://doi.org/10.36348/jaep.2022.v06i11.003

- Dias, M., Toledo, R., Silva, A., Santos, M., Aragão, M., Junior, M., Rocha, C., Silva, G., Marques Filho, C. (2022) Buyer-Seller Negotiation: Military Cargo Jet Acquisition. GSJ, 10(10). https://doi.org/10.11216/gsj.2022.10.78649
- Dias, M.; Almeida, F.; Silva; Russo, J.; Machado, V.; Costa, J.; Barbosa, M.; Jornada, F.; Filho, C. (2022) Role-Play Simulation on Vehicle Acquisition: Buyer-Seller Negotiation. GSJ (10)8. https://doi.org/10.11216/gsj.2022.08.77291
- Dias, M.; Davila Jr., E. (2018) Overcoming Succession Conflicts in a Limestone Family Business In Brazil. International Journal of Business and Management Review, 6(7). https://www.doi.org/
- Dias, M.; Duzert, Y. (2017). Teaching Materials: Role Play Simulation on E-Business Negotiation.
- Dias, M.; Mori, V. (2018). Obstetric Violence in Brazil: an Integrated Case Study. International Journal of Nursing, Midwife and Health Related Cases, 4(6). https://www.doi.org/10.6084/m9.figshare.7834274
- Dias, M.; Pereira, L; Vieira, P. (2022) A Evolução da Cooperação em Teoria dos Jogos. IJDR, 12(8); https://doi.org/ 10.37118/ijdr.25217.08.2022
- Dias, M.; Ribeiro, Ana Paula; Lopes, Raphael (2019). When customers do not pay: A Winning Negotiation Case in Brazil. Journal of Economics and Business, 2(2). https://www.doi.org/31014/aior.1992.02.02.99
- Dias, M.; Pires,R.;Genial, R.;Santos, P.;Araújo, L.;Moura, F.; Lima, S.Nascimento, F. Marques Filho, C. (2022) Case Study on Buyer-Seller Negotiation: Ultrabook Government Acquisition. GSJ (10)9. https://doi.org/10.11216/gsj.2022.09.77913
- Eurydice (2012) Citizenship Education in Europe. EACEA
- Fisher, R. and Ury, W., (1981). Getting to Yes: Negotiating Agreement Without Giving In. Penguin Books, New York:, USA.
- Gioia, D. A., & Pitre, E. (1990). Multiparadigm perspectives on theory building. Academy of management review, 15(4).
- Hanna, Helen (2013) Citizenship Education within an education rights framework: the cases of Northern Ireland and Israel. Educate, 13. https://www.un.org/en/about-us/universal-declaration-of-humanrights#:~:text=Article%2026,on%20the%20basis%20of%20merit.
- Kissinger, H.A., 1969. Nuclear Weapons and Foreign Policy. W.W. Norton, New York,
- Lax, D.A., & Sebenius, J.K. (1986). The Manager as Negotiator: Bargaining for Cooperation and Competitive Gain.
- Moore, C., and Woodrow, P. (2010). Handbook of Global and Multicultural Negotiation. NY: Jossey- Bass.
- Murphy, A. R. (1997). Tolerance, Toleration, and the Liberal Tradition. Polity. The University of Chicago Press Journals. 29 (4) https://www.doi.org/10.2307/3235269.
- Neale, M. A., & Northcraft, G. B. (1991). Dyadic negotiation. Research on Negotiation in Organizations, 3.
- Novak, M. (2000). Defining social justice. First things.
- Patton, B.(2012) Negotiation In: (Moffitt, M. L., & Bordone, R. C. (Eds.). (2012). The handbook of dispute resolution. Chapter eighteen. John Wiley & Sons.

- Pruitt, D.G. (1981). Negotiation Behavior. New York: Academic press.
- Raiffa, H., Richardson, J., & Metcalfe, D. (2002). Negotiation analysis: The science and art of collaborative decision making. Harvard University Press
- Rubin, K. H., & Brown, I. D. (1975). A life-span look at person perception and its relationship to communicative interaction. Journal of Gerontology, 30(4).
- Salacuse, J. (2003). The Global Negotiator. New York: Palgrave, Macmillan.
- Salacuse, J. (2006). Leading Leaders: how to Manage Smart, Talented, Rich and Powerful People. NY: AMACOM.
- Schattle, H. (2008). The practices of global citizenship. Rowman & Littlefield.
- Schatzki, M.; Coffey; W. (1981). Negotiation: The Art of Getting What You Want. NY: Signet
- Shell, Richard (2006). Bargaining for Advantage. NY: Penguin Books.
- Teles, A., Dias, M. (2022) A Evolução da Privatização no Brasil. IJDR, 12(7). https://doi.org/ 10.37118/ijdr.24868.07.2022
- Thompson, Leigh (2001). The Mind and Heart of the Negotiator. NJ: Pearson-Prentice Hall, 3rd edition.
- UN (2014) Annual report of the United Nations High Commissioner for Human Rights and reports of the Office of the High Commissioner and the Secretary-General Promotion and protection of all human rights, civil, political, economic, social and cultural rights, including the right to development Plan of Action for the third phase (2015–2019) of the World Program for Human Rights Education Report of the Office of the United Nations High Commissioner for Human Rights. Retrieved on 267November 2022 from https://documents-ddsny.un.org/doc/UNDOC/GEN/G14/099/55/PDF/G1409955.pdf?OpenEleme nt
- UN (2022) Global citizenship education. Retrieved on 26 November 2022 from https://en.unesco.org/themes/gced
- UN (2022) Universal Declaration of Human Rights. Retrieved on 26 November 2022 from